

# VAST Enterprise

## Key functionality summarized

This document highlights the key features available within VAST Enterprise

### Workorders & Invoicing

- ▶ Customer Contact
- ▶ Outstanding Workorders
- ▶ Phone and In Store Quotes
- ▶ Transfers In and Out
- ▶ Receipt on Account (ROA)
- ▶ Cash from Drawer (Payout)
- ▶ Corporate Fleet/NA
- ▶ Reprint Today's Invoice
- ▶ Change Technician
- ▶ Change Today's Pay Types

### Invoice History

- ▶ Customer Service History
- ▶ Reprint Old Invoice
- ▶ Build workorder from declined parts
- ▶ Credit/Reissue Invoice
- ▶ Credit ROA Payment

### Receiving & Purchasing

- ▶ Purchase Order and Outside Purchase Receipts
- ▶ Outside Purchase Returns
- ▶ Core Returns
- ▶ Backorder Receipt
- ▶ Manual Adjustment

- ▶ Convert PO from Multi-Store
- ▶ Manual Adjustment for PO
- ▶ Supplies and Service Purchasing
- ▶ Purchasing and Purchase Returns
- ▶ Set Buying Levels

### Inventory

- ▶ Multi-Shop Inventory
- ▶ Committed Inventory
- ▶ Inventory Tracking
- ▶ Defective Parts Entry
- ▶ Stock Ledger
- ▶ Physical Inventory

### Inventory Reports

- ▶ Parts Sold
- ▶ Inventory Costing
- ▶ Package Parts
- ▶ Package Description
- ▶ Asterisk Parts
- ▶ Receiving Transaction Register
- ▶ Open Outside Purchases
- ▶ Outside Purchase Cores
- ▶ Cores in Stock
- ▶ Outstanding Stock Cores
- ▶ Negative Quantity on Hand

# Summary Factsheet



- ▶ Outside Purchases Paid by Cash
- ▶ Tire Reports
- ▶ Gross Margin Summary
- ▶ Service History Report by Part Number for Recalls
- ▶ Purchase Order Reports
- ▶ Accounts Payable Report
- ▶ Goodyear PO Tracking

## Sales Reports

- ▶ Backout Analysis
- ▶ Outside Purchase Discrepancies
- ▶ Goodyear Reports
- ▶ Open Accounts Receivable
- ▶ Sales Reports
- ▶ Overwrite/Outside Purchases
- ▶ Miscellaneous Credits Report
- ▶ Royalty and Payout Reporting
- ▶ Gross Margin Analysis Report
- ▶ Audit Report
- ▶ Sales Comparison Report by Period
- ▶ Coupon Reports
- ▶ Price List

## Technician Reports

- ▶ Installer Sales by Class
- ▶ Salesperson sales by class
- ▶ Salesperson commission report
- ▶ Technician commission report
- ▶ Employee SPIFF bonus report
- ▶ Salesperson quote report

## Utilities

- ▶ Report bundles
- ▶ Daily Cash-In
- ▶ Print Sample Label
- ▶ Report Spooler
- ▶ Reports/Graphs
- ▶ Create CustomerLink/MailMark Export
- ▶ Warranty File Maintenance
- ▶ Warranty Reconciliation
- ▶ List Duplicate Customers
- ▶ Accounts Receivable
- ▶ General Ledger
- ▶ License Plate Number Change
- ▶ Goodyear CORR Viewer
- ▶ Process Credit Application
- ▶ Payroll Exceptions
- ▶ Customer Number Merge
- ▶ Car Merge
- ▶ Third Pary Biller Reprint

## Close Outs

- ▶ Time Clock Management
- ▶ Guarantee Checkout
- ▶ Daily Cash-Up
- ▶ View End of Day Status
- ▶ Manual End of Day
- ▶ Manual End of Month
- ▶ Close/Settle Credit Cards
- ▶ Nightly Processing Status

**Open Orders By Customer**

Order Type: Sales Order

Location ID: 0003

Order State: Open

Order Status: Open

Sales Type Name:

Route

Stop

Day

Customer PO Number

Original Order Number

Promise Date

### Shop Information

- ▶ Item Maintenance
- ▶ Technician Maintenance
- ▶ Display Customer Bad Checks
- ▶ Labor Rate by Day
- ▶ Loyalty Programs

### Wholesale Tire Quoting

- ▶ Tire Lookup by size, part number, or manufacturer
- ▶ Add Tire Size and Manufacturer
- ▶ Pricing Levels
- ▶ Sales History
- ▶ Receipts
- ▶ All Stores Inventory

### Repair Estimating

- ▶ Part images
- ▶ Vehicle Specifications
- ▶ Installation Information
- ▶ Vehicle specific parts and labor estimate
- ▶ Automatic alerts
- ▶ Create packages
- ▶ Contract Pricing
- ▶ Color coded and numeric Profit Meter
- ▶ Selling prices by margin
- ▶ Multi-location inventory
- ▶ Cost Multiplier
- ▶ Contract Pricing
- ▶ Automated FSM part and labor estimates

### Quote and Sell Tires

- ▶ Hot keys
- ▶ Tire lookup by year, make, model
- ▶ Speed Rating
- ▶ Warranty information
- ▶ Tire Pricing
- ▶ Tire Features / Benefits
- ▶ Color coding
- ▶ Filter by tire line
- ▶ Customizable sort criteria
- ▶ Tire add-ons
- ▶ Automatic out the door pricing
- ▶ Tire data sheets
- ▶ Tire Supplier Inventory and Pricing
- ▶ Training scripts
- ▶ OpenWebs B2B Connectivity
- ▶ OpenWebs B2C Connectivity
- ▶ Price comparison
- ▶ Supplier inventory
- ▶ Product and pricing updates from suppliers
- ▶ Integrated parts catalog and labor guide (Activant, WHI, CarQuest, Napa, AutoZone, etc.)
- ▶ Tire guide with plus sizing and inflation
- ▶ Customer history including declines
- ▶ Graphical appointment calendar
- ▶ OEM factory maintenance schedules
- ▶ Profitability display on each work order

# Summary Factsheet



## Sales & Labor Productivity

- ▶ Productivity & Sales Performance
- ▶ Monthly and yearly sales comparisons
- ▶ Outside purchase reports
- ▶ Monitor & control buyouts
- ▶ Core Tracking
- ▶ Vendor statement reconciliation
- ▶ Audit and employee theft deterrent reporting
- ▶ Coupon tracking
- ▶ Gross Margin Reports
- ▶ Time clock
- ▶ Commission reporting
- ▶ SPIFF incentive programs
- ▶ Salesperson and manager sales reports
- ▶ Automatic end of day user selectable reports
- ▶ KPI reporting
- ▶ Royalties reporting
- ▶ Receiving and inventory reporting
- ▶ Accounts receivable reporting
- ▶ Sales tax reporting
- ▶ Marketing followup and reminders
- ▶ Workorder Status

## Optional Add-ons

- ▶ Goodyear Tire HW integration
- ▶ QuickBooks
- ▶ Credit card processing
- ▶ Signature capture authorizations
- ▶ Digital vehicle inspections application
- ▶ Microsoft Small Business Financials

- ▶ Microsoft Dynamics GP
- ▶ OpenWebs B2C - online ordering capabilities with most major networks such as AConneX and IAP
- ▶ OpenWebs B2B - online web orders from independent tire stores or car dealers

## Multi-Store Features

- ▶ Customer/service history for all locations
- ▶ Data replication from stores to central servers
- ▶ Views of inventory available throughout the entire shop network
- ▶ Sales analysis reporting
- ▶ Centralized purchasing and inventory management
- ▶ Centralized AR and fleet billing
- ▶ Centralized employee performance reporting
- ▶ Audit trails and logs
- ▶ Automated part and tire transfer messaging
- ▶ OpenWebs B2B & B2C integration
- ▶ Comparative reports on tire units/sales/margins
- ▶ Comparative reports on part/labor sales and costs
- ▶ Compare individual store results against company-wide metrics
- ▶ Ad hoc report writer
- ▶ Comparative reports on average repair orders
- ▶ KPI Reporting

## Wholesale Features

- ▶ Shipment manager (supports master pick-tickets and route/stop functionality)
- ▶ Multiple price levels and contract pricing

# Summary Factsheet

0	MICH	87610	Pilot Sport AS 94W RRBL	0	0	4	17	149.
0	MICH	94369	g-Force Sport 94W RBL	0	0	4	6	237.
0	BFGO	98894	Grand Tour 94V BSW	-4	0	4	18	226.
0	Mult	J366	TouringContact CV 95 93V	0	0	4	7	236.
0	CONT	1548011000C	Pro Contact 93V BSW	3	0	4	10	288.
20	CONT	1548478000C	Zeon Sport A/S 94W BSW	0	0	4	6	237.
20	COOP	25506	Pilot MXM4 93V RRBL	0	0	4	13	226.
20	MICH	33284	TouringContact CV 95 94V	0	0	4	13	308.
		7770000	Contact 94V BSW	0	0	4	6	265.

- ▶ Purchasing and forecasting modules
- ▶ Customer back orders
- ▶ Integration to customers POS systems
- ▶ Integration to Dynamics GP
- ▶ Automated backorder fulfilment
- ▶ Print master pick tickets
- ▶ Print pick tickets in route/stop order
- ▶ Automatically invoice all work order/pick tickets for a specific route
- ▶ Forecasting module
- ▶ Physical count program with inventory freeze function
- ▶ Flexible management reports for inventory management
- ▶ Integration to industry retread manufacturing software
- ▶ Direct shipment orders
- ▶ Product documentation
- ▶ Logistics support through mobile data capturing
- ▶ Material disposition
- ▶ Statistic evaluations and reports
- ▶ Electronic data exchange with tire trade systems
- ▶ Production planning
- ▶ Automated data exchange with machines and lines
- ▶ Tire resetting
- ▶ Casing failure or quality degrading
- ▶ Change of treads
- ▶ Change of moulds
- ▶ Material administration
- ▶ Foreman function for monitoring and control
- ▶ Management of raw materials
- ▶ Automatic transfer of finished retreads to commercial centers
- ▶ Automatic customer contract pricing
- ▶ Automatic update of material master data
- ▶ Order ban and production ban on profiles

## Retread

- ▶ Plant management solution
- ▶ FA/R functions
- ▶ Planning and control of production orders in pre-cure and mould cure retreading processes
- ▶ Data management, situation related data disposition and capturing

### About MAM Software

Founded in 1984, MAM Software has grown to become a leading developer and provider of innovative software and data solutions for a wide range of businesses. Specializing in software systems for the automotive aftermarket, we have enjoyed rapid expansion in both North America and the UK.

MAM Software was acquired by Kerridge Commercial Systems (KCS) in October 2019, a provider of specialist software, services and support to trade, wholesale, manufacturing and distribution customers across the world.

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